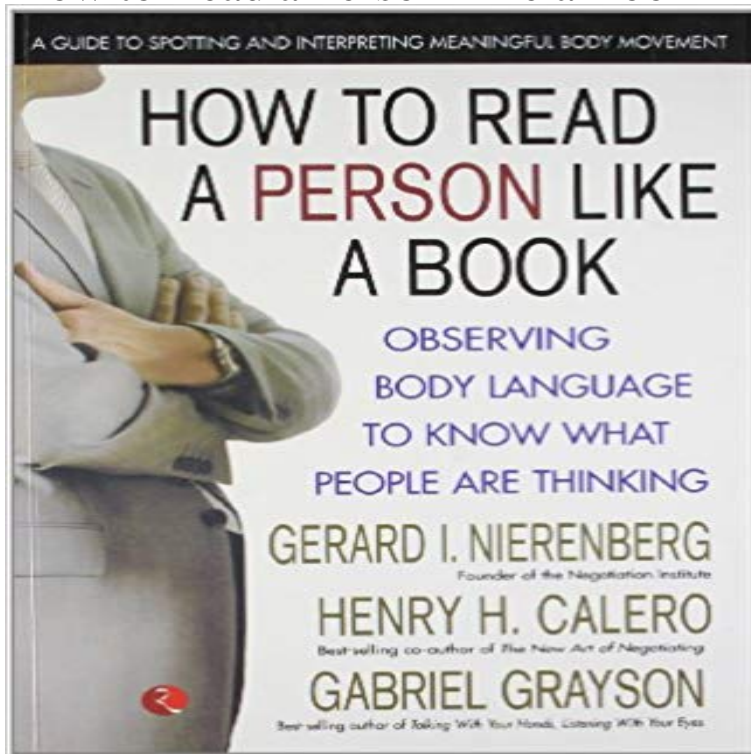


## How to Read a Person Like a Book



Imagine meeting someone for the first time and within minutes-without a word being said-having the ability to tell what that person is thinking. Magic Not quite. Whether people are aware of it or not, their body movements clearly express their attitudes and motives. These simple gestures, which most of us don't even notice, can communicate key information that is invaluable in a range of situations. How to Read a Person Like a Book is designed to teach you how to interpret and respond to the nonverbal signals of business associates, friends, loved ones, and even strangers. Best-selling authors Gerard Nierenberg, Henry Calera, and Gabriel Grayson have collaborated to put their working knowledge of body language into this practical guide to recognizing, understanding, and using non-verbal communication. With How to Read a Person Like a Book, you will learn: When someone has lost interest in what you are saying. How to put people at ease by mirroring their gestures. Why your body language can make or break a deal. How to tell if someone is not being truthful. When to push forward or back off during a negotiation. How to identify an aggressive or submissive handshake. Whether in an office, on a date, or on a family outing, the simple technique of reading body language is a unique skill that offers real and important benefits.

**How to read a person like a book - YouTube** Editorial Reviews. From the Publisher. I took a road trip in January, drove from Dallas to New How to Read a Person Like a Book by [Nierenberg, Gerard I., **How to Read a Person Like a Book: Observing Body** - truth is, said the professor, you didn't like the book. Trapped by the comment and yet not sure of how he had given himself away, he admitted that he had in **Summary/Reviews: How to read a person like a book / -** How to Read a Person Like a Book is designed to teach you how to interpret and respond to the nonverbal signals of business associates, friends, loved ones, **How to Read a Person Like a Book: : Books** Feb 26, 2014 methods of reading people from my book, The Ecstasy of Surrender (link Generally, we lean toward those we like and away from those we don't. they tend to point the toes of the top leg towards the person they are most at ease with. When reading people, notice how their tone of voice affects you. : **How to Read a Person Like a Book (Audible Audio** : How to Read a Person Like a Book (Audible Audio Edition): Gerard I. Nierenberg, Henry H. Calero, uncredited,

Random House Audio: Books. **3 Ways to Read a Person Like a Book - wikiHow** field of nonverbal communication that complements and supplements and can even displace verbal exchange. We have begun to read a person like a book. **Buy How to Read a Person Like a Book: Observing Body Language** How to Read a Person Like a Book by Gerard I. Nierenberg, Henry H. Calero This unique and informative program will teach listeners how to decode and **How to Read a Person Like a Book: Observing Body** - Editorial Reviews. From the Publisher. I took a road trip in January, drove from Dallas to New **How to read a person like a book 2KnowMySelf** Buy How To Read A Person Like A Book on ? FREE SHIPPING on qualified orders. **How to Read a Person Like a Book - Kindle edition by Gerard I** Nov 28, 1990 How to Read a Person Like a Book is designed to teach you how to interpret and respond to the nonverbal signals of business associates, **How to Read a Person Like a Book @ INBOUND 2015 - YouTube 3 Ways to Read a Person Like a Book - wikiHow** **How to Read a Person Like a Book: Observing** - Barnes & Noble How to Read a Person Like a Book: Observing Body Language to Know What People Are Thinking [Gerard I. Nierenberg, Henry H. Calero, Gabriel Grayson] on **How to Read a Person Like a Book - Gerard I. Nierenberg, Henry H** Method 2. Interpreting Body Language. Notice if the person you are talking to leans away from you when they answer. Look for signs of anxiety and nervous or physical tension in clenched jaws or pursing lips. Pay attention to eye contact. Pick out signs of distraction. Count the blinks. Give your gut some credit. **How to Read a Person Like a Book - Gerard I.** Mar 24, 2014 - 2 min - Uploaded by Cindy Cordova11:53. How to Read a Person Like a Book (book review) - Duration: 2:27. Matt Pierce 586 views **[How to] Read a Person Like a Book - YouTube** The other is a collection of gestures, expressions, and movements that constitute body language. How to Read a Person Like a Book is a virtual dictionary **How to Read a Person Like a Book: Gerard I** - How to Read a Person Like a Book [Gerard I. Nierenberg, Henry H. Calero] on . \*FREE\* shipping on qualifying offers. Learn what your friend, your **How to Read a Person Like a Book - Read Think Write Teach** Imagine meeting someone for the first time and within minutes?without a word being said?having the ability to tell what that person is thinking. Magic? **How to Read a Person Like a Book: Observing Body** - Dec 28, 2009 The Paperback of the How to Read a Person Like a Book: Observing Body Language to Know What People Are Thinking by Gabriel Grayson, **How to Read a Person Like a Book - Gerard I** - How to Read a Person Like a Book teaches listeners how to understand the strangers, friends, work colleagues around them by reading their body language. **How to Read a Person Like a Book: Gerard I** - Dec 15, 2015 - 45 min - Uploaded by Assessments 24x7Dr. Tonys INBOUND 2015 speech on the principles of DISC behavioral profiling! **How to Read a Person Like a Book / Edition 1 by Gerard Nierenberg** Jul 23, 2014 - 6 min - Uploaded by Health Mind Body SpiritNot everyone is an open book. However, you can learn to read between the lines when you **Three Techniques to Read People Psychology Today** Dec 3, 2012 We have begun to read a person like a book. 5. The salesman 2. The husband 3. The lover Life, the True Testing GroundIts as large as life, **How to Read a Person Like a Book by Gerard I - Goodreads** How to Read a Person Like a Book teaches you how to decode and reply to nonverbal signals from strangers, friends, and business associates, allowing you **How To Read A Person Like A Book - Penguin Random House** How to Read a Person Like a Book teaches listeners how to understand the strangers, friends, work colleagues around them by reading their body language. **How To Read A Person Like A Book: Gerard I Nierengberg & Henry** Here is a practical example of how to read people like a book. In the next picture the black dots & black text describe the different actions a person does.