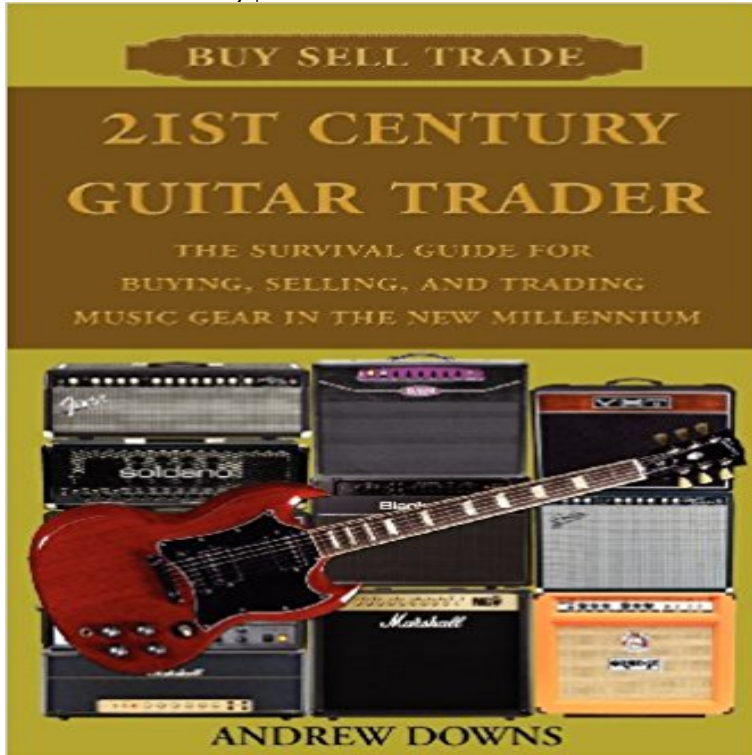


# 21st Century Guitar Trader: The Survival Guide For Buying, Selling, And Trading Music Gear In The New Millenium



The comprehensive handbook to all aspects of the music gear trade. 21st Century Guitar Trader is The Art Of War for buying, selling, and trading new and used music gear. This book was written for the individual looking to make the most of every gear transaction. The concepts contained in this guide are applicable to all musicians, not just guitarists, and will help maximize the benefit of every deal made at the music shop, online, and elsewhere. Andrew Downs has been buying, selling, and trading gear for over fifteen years. As an employee of large and small music stores alike, Andrew has seen all aspects of how deals go down. With experience in every angle of the trade, Andrew provides thoughtful insight, strong methods, and solid principles to help musicians buy, sell, and trade. No musician should be without this book. This indispensable guide will provide you with all the tools necessary to avoid the most common and uncommon mistakes traders make at the music store, in an online auction, and in a private sale. This book will pay for itself many times over. Read 21st Century Guitar Trader before you make another buy, sale, or trade!!!

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